17 YEARS
EMPOWERING COMMUNITIES
INSPIRING TRANSFORMATION
2006 - 2023
OUR IMPACT (2006-2023)
Sano Paila's journey of hope, resilience, and transformation. We have witnessed countless success stories, each a testament to the power of collective action and unwavering dedication. Sano Paila remains steadfast in its commitment to empowering communities and inspiring transformation, one step at a time.

Sano Paila, a community-based non-profit organization in Nepal, has been a tireless champion for disadvantaged communities since 2006. We are dedicated to developing sustainable and locally driven solutions to address critical social, economic, and political issues often overlooked by the government and private sectors. Sano Paila has achieved remarkable results through diverse programs in areas like youth development, substance abuse treatment, crime prevention, child protection, literacy, health services, peacebuilding, social enterprises, and crisis response.

Over the past 17 years, Sano Paila has steadily grown, its roots reaching deep into the heart and soul of countless communities. We have nurtured a spirit of resilience and transformation, serving as a beacon of hope and change for vulnerable populations. By embedding the principles of community empowerment and social justice within every initiative, we have established ourselves as a trusted leader in Nepal’s development landscape.

Sano Paila's 17-year journey is a testament to the transformative power of community-driven action. Today, Sano Paila stands as a powerful testament to the impact of collective action. Our comprehensive initiatives foster good citizenship and positive thinking within communities, ensuring positive and meaningful change tailored to the unique needs and challenges of each environment.

The organization has achieved remarkable accomplishments across diverse sectors, empowering individuals and communities to build a brighter future.
Driven by a vision of a more just and equitable society, Sano Paila has planted the seeds of hope through diverse initiatives that address critical social, political and economic issues. Over 17 years, we have strategically designed and implemented programs alongside local, national, and international development organizations, NGOs, and government agencies. This collaborative approach fosters socio-economic progress across Nepal.

**YOUTH DEVELOPMENT & EMPOWERMENT**

- **8** Districts Reached
- **1002** Volunteers Trained & Mobilized
- **204** Trainings & Workshops
- **44** Youth Clubs as partners

**ACTION AGAINST ADDICTION & CRIME**

- **1** School of Recovery & Reformation
- **16** Districts Reached
- **94,594** People Reached
- **1213** Volunteers Trained
- **2357** People treated and rehabilitated from drug/alcohol use
- **371** Awareness Programs

**CHILD PROTECTION & RE-INTEGRATION**

- **15** Districts Reached
- **806** children rescued from exploitation and abuse
- **758** children reintegrated to families & communities
- **21** children at 2 ‘Sano Ghar’ Welfare facility
- **3002** children informed about their basic rights

Sano Ghar provides long-term care, support, and education to at-risk and orphaned children through alternative family based care providing the attention and care that they need to develop to their full potential. It provides holistic care; shelter, clothing, education, nutrition, health care, and emotional support to 21 children in Birgunj and Janakpurdham.
After the massive earthquake hit Nepal in 2015, we responded first to relief and support operation in Gorkha. And our work continues today to help people get back on their feet and transform their lives.

Since June, 2016, Sano Paila, in collaboration with Samaanta Foundation, and the community of Sirandaha, Gorkha launched “Jeevika - Empowerment & Livelihood” program, focusing on income generation (beekeeping) support and construction of zero-energy cold chamber to store high-valued niche agricultural products.

At Sano Paila, we undertake projects based on community-wide approach, enhancing and promoting the voices of the community, with a strong emphasis on youth.
"Kaasya", is a socially responsible business specializing in handcrafted jewelry that reflects the life, beauty and struggle of the Nepali people. Each piece is created by skilled jewelers who are deaf and mute, or survivors of human trafficking. The team is a sterling example of hard work, determination, and grit. The artists involved in the business have overcome many obstacles to get where they are. They have had more than their fair share of hardships and have found the courage to change their lives for the better. Through Kaasya, they are provided an opportunity to support themselves, shed some light on human trafficking, put real stories and faces to the issue. This was initiated by Sano Paila with the idea of using visual arts as a form of therapy to heal the wounds inflicted during human trafficking and abuse.

Bharpet Bhojanalaya is a social enterprise initiative of Sano Paila (A Little Step) that serves hygienic, quality, and nutritious meals at only Rs. 50/-. The initiative targets mainly to benefit daily wagers and low-income workers such as migrant populations, and rickshaw-pullers. Till date, we have served more than 95 thousand meals.

The main objective of our initiative is to combat hunger and achieve food security in Nepal. Come and join our movement in combating hunger.

What distinguishes Sano Paila is the fact that, it inspires disenfranchised communities and works with them through education, youth volunteerism, and grassroots organizing to tackle complicated problems with home-grown local solutions that ensure a degree of sustainability built into the projects.
The following summary of financial information is derived from the audited consolidated statements of activities and financial position for Sano Paila and its affiliates for the Nepali fiscal year beginning 2063/64 and ending Asadh, 2079/080.

**REVENUE**

Sano Paila’s consolidated operating revenues around the period were NPR 315.17 million (315,878,100.44) / USD USD $ 3.6 million(3,630,782.76). For FY 2079.80 the revenue was NPR 21,998,442.71.

**EXPENDITURE**

Sano Paila’s consolidated operating expenses around the period were NPR NPR 320.72 million (320,726,517.83) / USD 3.68 million (3686511.69) exchange mean rate is 87 exchange rate mean @ 87).

**REVENUE VS. EXPENDITURE (2006-2023)**

Expenditures over the period covered a wide range of initiatives, ranging from youth empowerment, drug treatment and crime reformation, to child protection and health improvement and advocacy, peacebuilding, crime prevention and reformation, anti-trafficking and child protection, access to education, livelihood enhancement, and crisis response. Head and Regional offices, administration included items such as head and regional offices operation and salaries costs related to employees as shown in our audited financial statements.

Revenues of Sano Paila consist of compulsory and voluntary contributions from its members and contributions in the form of grants, gifts and other benefits including those from local, national and international donors (crowd funding) or donor agencies and also those from local, national or international government. The income and property of Sand Paila, whenever derived, is applied solely for the promotion of its objectives and mission or for the project and/or event awarded and no portion thereof is paid or transferred directly or indirectly by way of dividend, bonus or otherwise howsoever by way of profit, to the members.

To encourage philanthropy and good citizenship, donations of individuals and business entities to Sano Paila is entitled to reasonably generous income tax benefits as provided by the laws of the Government of Nepal.

Members of Sano Paila provide support, technical expertise, daily governance and management but do not receive any financial compensation for their work as ‘members’.

Our grants do not fund the salaries or any other expenses for members and expatriate volunteers; rather, 100% of our grant funding goes towards the salaries of Nepali (local) paid staff, employment assistance program of our core projects, supplies, awareness campaigns and other office, advocacy, field and training costs.

Sano Paila has garnered significant support, receiving around USD $4 million in grants and donations. This includes funding from crowdfunding platforms, various donors and foundations, and international government agencies. Notable contributors include the Don Gragg Fund at Give2Asia, UNICEF, GIZ, BNMT, WHO’s Stop TB Partnership, Child Welfare Scheme Hong Kong, ONGD-FNEL (Luxembourg-based Scouts and Guides Association), the McDonnell Foundation, The Visa Foundation, Apple Foundation, Saamanta Foundation, Beyond the Orphanage Foundation, University of San Diego (USA), and many others.

**Building Unified & Empowered Communities to Build the Nation**
COVID-19 RESPONSE HIGHLIGHTS

**Feeding Nepal Campaign**
- 1,18,527 hot meals served

**4-time Meal program for COVID-19 Patients**
- 797 COVID-19 Patients served

**Isolation Centers for COVID-19 Patients**
- 3 Community Isolation Centers in Birgunj & Sandupurthum (650 beds)

**Border Rest Center for returnee migrants**
- 1,475 returnee migrants served with meals & basic care

**Ration Supplies for marginalized families**
- 2,109 families provided with a month of rations supplies

**Hygiene kits for vulnerable groups**
- 2,529 people, including inmates provided with hygiene kits & masks

**Medical Equipment for hospitals**
- 9 Oxygen Concentrators
- 15 Oxygen concentrators for hospitals in Nepal
- 305 PPE kits distributed to health centers
- 1 Vaccine fridge renovated in 70

**Re-design & Modification of OPD Service Unit**
- Re-design & modification of the OPD Service Unit at Marquee Hospital to provide safe OPD services during the pandemic.

**Integrated Help Desk for citizens**
- 4,268 families/callers’ medicine and other needs delivered

**Tele-Medicine COVID-19 HOTLINE**
- 1,173 patients treated and advised by a group of doctors and health practitioners
OUR COMMITMENT & PARTNERS

Sano Paila’s impactful work is driven by strong partnerships and diverse funding sources. Over 17 years, the organization has strategically designed and implemented programs alongside local, national, and international development organizations, NGOs, and government agencies. This collaborative approach fosters socio-economic progress across Nepal.

Sano Paila’s trusted fiscal partnership with Give2Asia further strengthens its financial foundation. This collaboration allows Sano Paila to leverage resources effectively and maximize its impact in empowering communities and transforming lives across Nepal.

OUR PAST AND CURRENT PARTNERS

- Give2Asia
- DON GRAGG FUND
- giz
- VISA
- Apple
- World Health Organization
- Stop TB Partnership
- JSMF
- PDL
- BEYOND THE ORPHANAGE
- GASTRO LIVER CLINIC
- ENDOSCOPY CENTER
- BID FOR NEPAL
- GAYATRI FOUNDATION
- greenway Nepal
- ASK FOUNDATION
- National Infotech
- QUEST PHARMACEUTICALS

Sano Paila’s capacity for rapid implementation of programs is evidenced by the fact that during 2015 post-earthquake, it collaborated with a dozen organizations and reached out to around 15,000 families in 14 affected districts with immediate supplies & medical relief through its diverse network at the grassroots level. Likewise, during the civil unrest and six-month-long border blockade in Terai-Madhesh, the funds for different projects were released late by lead agencies, leaving only two quarters for the full implementation of one year’s activities.

Similarly, during the COVID-19 pandemic, Sano Paila played an important role by responding in a multi-pronged manner to best serve the needs of the most vulnerable by collaborating with government agencies and civil society organizations. Even at such unprecedented times, Sano Paila managed to achieve tremendous success rate without compromising service quality and delivery standards.