



# IMPACT

2006-2021



**SANO PAILA**

*Building Unified & Empowered Communities to Build the Nation*

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## Message from the Founding President



**KANCHAN JHA**

15 years ago, the development of political, cultural, and social awareness was advancing in the country in the form of a movement. Further away from the political developments and post-armed conflict mainstream, Madhesh was seeking its existence. It was weaving an equitable future that included its identity and rights.

At the time, we got organized, making the collaboration with local youth and community our first priority. The ownership taken by the local community and the local political, cultural, and social context motivated us to get organized. Consequently, we unified with a few friends and seniors and became Sano Paila. Being the founders of Sano Paila gave us a golden opportunity. It allowed us to dream...to create a vision...to take "steps"... Although we didn't know if the dream would come true, we believed it would. That Paila (step) continues to expand successfully. The diligence of the entire Sano Paila has been truly exemplary and laudable in this respect.

If the youth stand as a supporting pillar, they can serve as the country's backbone. But if they are not managed appropriately, the same youth can turn into a destructive force. Sano Paila, which was founded in 2006 in Birgunj, has been studying, in depth, the problems of the youth and has been transforming their vigor and enthusiasm into a sustainable empowerment campaign. In addition to rehabilitating the youth indulged in drug abuse and criminal activities, they have been installed at the leadership level both within the organization and in the community.

We have taken steps towards empowering the marginalized communities by integrating them into national life and contributing towards the country's sustainable development. The projects that the communities expect of us and that suit the soil are in our priority, about which we are all informed.

We are pursuing campaigns from the reproductive health of women and girls to their education under the leadership of the community. Our campaign to build a child-labor-free society is also ongoing. Our campaign also includes issues from the rights of workers and laborers to industrial development. The brainstorming of ideas to link the issues of the Madhesh to the state mainstream is also a priority for the Sano Paila campaign. Established with Birgunj as its headquarters, Sano Paila has now expanded not only to

Province 2 but also to Bagmati, Gandaki, Karnali, and Sudur Paschim(Far-West) provinces. The campaign initiated by Sano Paila in Gorkha during the massive earthquakes in 2015 attracted the attention of international media. Our work was recognized both at home and abroad.

Sano Paila has also successfully reintegrated several girls and young women who were sold in India for labor and sexual slavery into society. We have been able to turn them into entrepreneurs through our socially-responsible businesses like Kaasya Jewelry. The market for the jewelry they made has also expanded to foreign countries. In an adverse situation where the COVID pandemic has plagued the entire planet, we have learned that the initiatives taken by Sano Paila were widely appreciated.

At a time when there was confusion in all areas regarding how to combat the coronavirus, Sano Paila successfully provided food relief to over 150,000 people who lost their daily bread, food for the destitute, technical support for health institutions, and isolation, nutritious food, as well as counseling, for the infected. As a result of these interventions, the situation did not go out of hand. Sano Paila is currently operating a Bhar-Pet (Full Meal) Restaurant in Birgunj for people with low incomes. They can buy a healthy and nutritious meal for as little as Rs. 50 at this bhar-pet restaurant, which has been lauded throughout the country.

It's hard to believe that it's already been 15 years since we first took our 'little step', but we are here and feel lucky to have come this far doing what we love. The love and support of the communities we work with, our partners, friends and supporters is really what got us this far, and for that, we are forever grateful.

The Founding Day of Sano Paila is a memorable occasion for all of us, especially our members and volunteers, as it reflects upon implementing Sano Paila's founding philosophy and celebrating its success. Our members, staff, volunteers and supporters of past and present must be commended for the strides and sacrifices they have made. Our deepest appreciation to all of them on this memorable occasion.

In the course of this 15-year journey of Sano Paila, we have felt even more responsible towards the community. We were able to complete this journey because of the trust and support we received from the community and partners. We are grateful to everyone: social activists, entrepreneurs, politicians, media personnel, and government officials. We are hopeful that we will have your regular support in the days to come.

On behalf of our great Team, I would like to express the commitment that Sano Paila will always stand firm to enhance the trust you have placed in us.





**Building unified & dignified communities to build Nepal**

Sano Paila's main objective is to provide opportunities to make improvements in economic, social, and health conditions in order to achieve poverty alleviation and enhance social justice.

Our unique community development model embodies youth activism and promotes diversity, inclusion, leadership, good citizenship, and positive thinking. Our programs are diverse and target to improving the lives of vulnerable communities and bring positive change.

Sano Paila has a **15-year** proud history of bringing Nepali people forward, empowering them and developing their skills to solve their own problems, as well as solve challenges in their own communities.



## Fifteen Years of Growing our Impact



Sano Paila is a development oriented, non-profit making, community-based organization that was established with help from the community in 2006. It has a track record of successfully managing a diverse range of programs that tackle a number of complex issues (issues often ignored by the government, private sector, and state security system). Each of the programs has local reach, breadth and ownership targeted to improve the lives of disadvantaged communities.

**Our focus areas span from youth empowerment, drug rehabilitation, to health improvement and advocacy, peacebuilding, crime prevention and reformation, anti-trafficking and child protection, access to education, livelihood enhancement, and crisis response.**

What distinguishes Sano Paila is the fact that, it inspires disenfranchised communities and works with them through education, youth volunteerism, and grassroots organizing to tackle complicated problems with local solutions that ensure a degree of sustainability built into the projects.

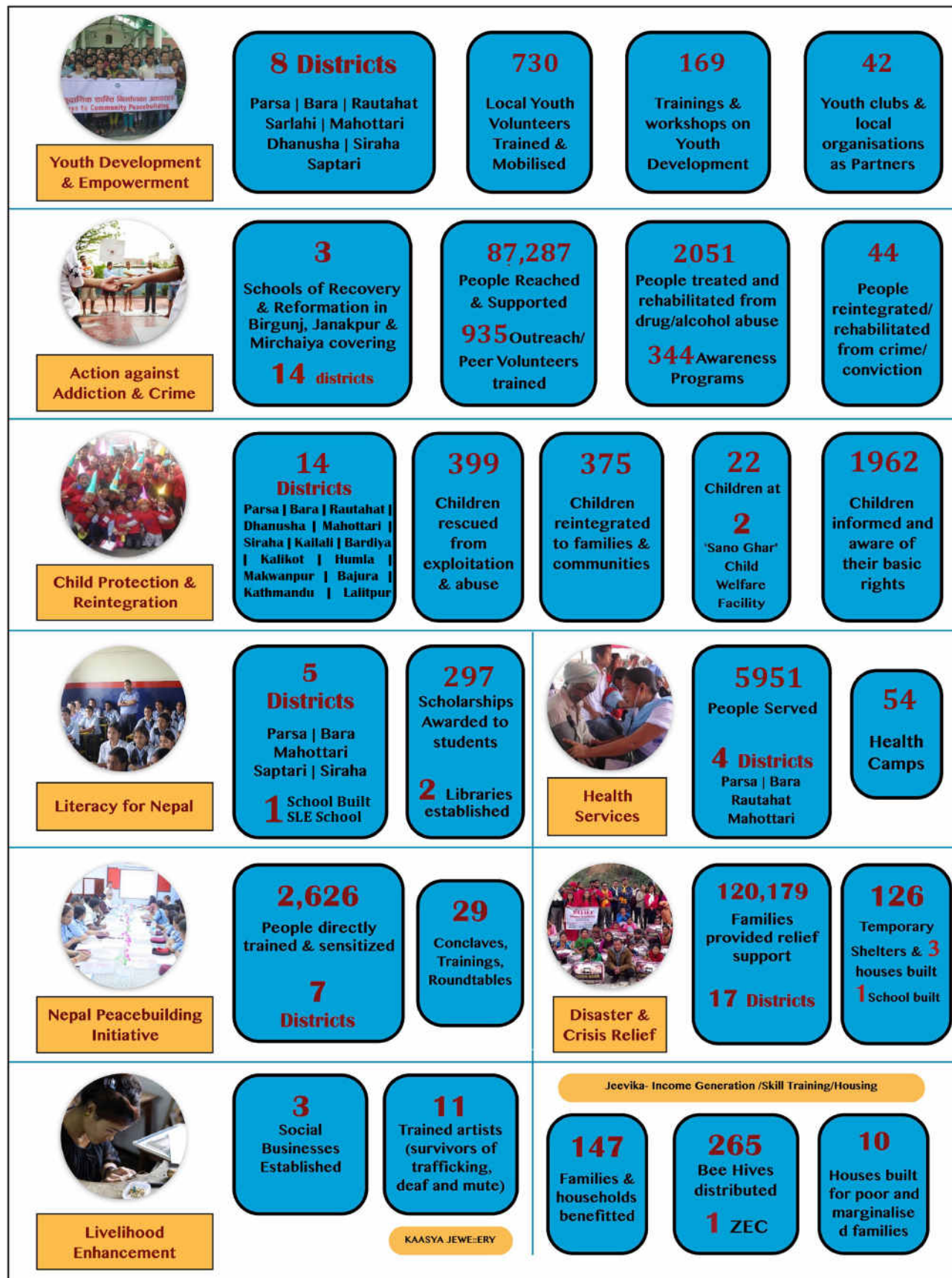
Sano Paila has developed a deep understanding of community mobilization challenges, and hence its interventions are tailored to the diverse communities and varied cultures in which it operates. Named for the idea that it often just takes "a little step" to serve one's community and induce positive change, Sano Paila envisions a community where development is spearheaded by the members of the community itself thus ensuring equitable participation and sustainability.



## Our Programs and Impact

Through its work over the past 15 years, Sano Paila has tackled a number of complex issues (issues often ignored by the government and private sector), including; drug abuse and treatment, child trafficking, crime prevention and reformation, education and livelihood, and peace building within communities in conflict including political parties.

### By the numbers : SANO PAILA's IMPACT (2006-2021)



KAASYA JEWELRY



# COVID-19 RESPONSE: HIGHLIGHTS

**FEEDING NEPAL**  
Campaign

**1,18,527**  
hot meals served

**4-time Meal program**  
for COVID-19 Patients

**797**  
COVID-19 Patients served

**Isolation Centers**  
for COVID-19 Patients

**3**  
Community Isolation Centers in Birgunj & Janakpurdhm (150 beds)

**Border Rest Center**  
for returnee migrants

**1,475**  
returnee migrants served with meals & basic care

**Ration Supplies**  
for marginalized families

**2109**  
families provided with a month of ration supplies

**Hygiene kits**  
for vulnerable groups

**2,529**  
people, including inmates provided with hygiene kits & masks

**Medical Equipment for hospitals**

- 9** COVID-19 Screening/Testing Booths
- 15** Invasive/Non-Invasive Ventilators Arranged
- 305** PPEs distributed to health workers
- 1** "Silver" Patient arranged for COVID Hospital

**Re-design & Modification of OPD Service Unit**

Re-design & modification of the OPD Service Unit at Narayani Hospital to provide safe OPD services during the pandemic.

Concept of Prototype Dr. Santosh Sapkota  
Design by Ritesh Dev

**Integrated Help Desk**  
for citizens

**4,268**  
families/callers' medicine and other needs delivered

**Tele-Medicine**  
COVID-19 HOTLINE

**1173**  
patients treated and advised by a group of doctors and health practitioners

COVID HOTLINE  
फोन गरौं !  
निःशुल्क  
स्वास्थ्य सेवा

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## Summary of Consolidated Financial Statements (2063/64-2077/78)

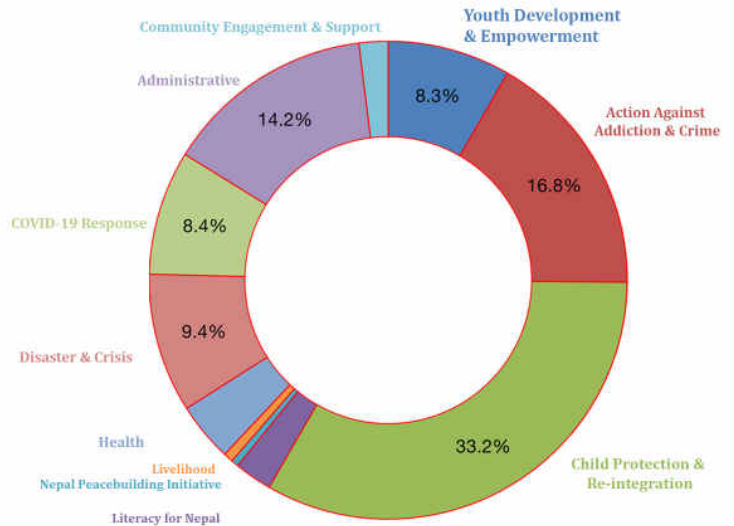
The following summary of financial information is derived from the audited consolidated statements of activities and financial position for Sano Paila and its affiliates for the Nepali fiscal year beginning 2063/64 and ending Asadh, 2077/2078.

### Revenue

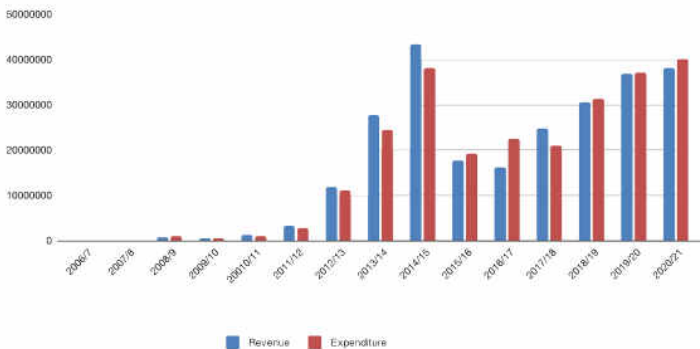
Sano Paila’s consolidated operating revenues over the period were NPR 252.7 million (252,708,977.73)/USD \$2.71 million (2,717,300.84) - average exchange rate mean @93).

### Expenditures

Sano Paila’s consolidated operating expenses over the period were NPR 250.24 million.



Revenue VS Expenditure (2006-2021)



Revenues of Sano Paila consist of compulsory and voluntary contributions from its members and contributions in the form of grants, gifts and other benefits including those from local, national and international donors (crowd funding) or donor agencies and also those from local, national or international government. The income and property of Sano Paila, whenever derived, is applied solely for the promotion of its objectives and mission or for the project and/or event awarded and no portion thereof is paid or transferred directly or indirectly by way of dividend, bonus or otherwise howsoever by way of profit, to the members.

Our grants do not fund the salaries or any other expenses for members and expatriate volunteers; rather, 100% of our grant funding goes towards the salaries of Nepali (local) paid staff, employment assistance program of our core projects, supplies, awareness campaigns and other office, advocacy, field and training costs.

Expenditures over the period covered a wide range of initiatives, ranging from youth empowerment, drug treatment and crime reformation, to child protection and health improvement and advocacy, peacebuilding, crime prevention and reformation, anti-trafficking and child protection, access to education, livelihood enhancement, and crisis response.

Head and Regional offices, administration included items such as head and regional offices operation and salaries, costs related to employees as shown in our audited report.

Committed to redefining the development sector, we take a bottom-up approach to inclusive and sustainable community development. Sano Paila is deeply committed to gender equality and social inclusion. It has a strong ethos for inclusive and sustainable community development which is accessible to all groups within the community, especially the most marginalized.

Since 2006, Sano Paila has grown from 7 founders to over 50 employees, 800 volunteers and 120 General Members. Our team has in-depth knowledge, established local connections and draws a long history of work on a variety of issues effecting young people and the community, including peacebuilding.